

# CAPABILITY BUILDING ARCHITECTURE

Human resources are the most valuable asset in building your competitive advantage and long term success. In a world teeming with volatility, uncertainty, complexity and ambiguity, investment towards developing your people is essential to keep your business ahead of the competition. **Weave** is your reliable partner in helping build your team's capabilities!

**Weave**, affiliated with TAL garment group, is a global consulting firm with a track record of delivering results in demand and supply planning, process re-engineering, and capability building.

TAKE A PERFORMANCE LEAP BY STARTING  
THE CAPABILITY TRANSFORMATION JOURNEY WITH WEAVE

## SUPPLY CHAIN EXPERTISE

### SUPPLY CHAIN CERTIFICATIONS - APICS

CSCP

CPIM 1

CPIM 2

### SUPPLY CHAIN APPLICATIONS

DEMAND  
MANAGEMENT

SUPPLY  
MANAGEMENT

PRODUCTION  
MANAGEMENT

COLLABORATION ALONG SUPPLY CHAIN

LEGEND:

MODULE

## DAILY FUNDAMENTALS

MANAGEMENT ESSENTIALS

PROJECT MANAGEMENT

EFFECTIVE COMMUNICATION

PROBLEM SOLVING + DATA ANALYSIS

CLICK THE MODULE/CALENDAR TO FIND OUT MORE

HONG KONG CALENDAR

VIETNAM CALENDAR



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# INSTRUCTOR PROFILES

Weave brings an experienced training team to your business



**Lai Phan**

**Capability Building Director**

Lai is APICS and MILT certified instructor with extensive experience in coaching, consulting and management in various industry domains across South East Asia.

Industry and consulting background specializing in capability building to provide practical and learner-centric approach. Certified instructor with track record in organizational development and behavioral change, business improvement.

APICS CPIM, CSCP, Principle Certified Instructor

Ex-Renoir, IMPAC, HBI, 12 years experience with more than 20 change management programs and multiple training sessions conducted in Asia.



**Tim Edmunds**

**Senior Manager**

Tim is a Senior Engagement Manager at Weave with the extensive experience in operations turnaround projects across supply chain (product design, development, manufacturing, operations and customer service).

Lean Six Sigma Black Belt Engineer who is able to deliver at the executive or front line level. Specializes in operation strategy, training and coaching.

Ex-Ford Motor Company, Heathrow Airport, with over 13 years experience with transformation projects across Asia, Europe and Australia.



**Ronaldo Lin**

**Coach**

Ronaldo is a supply chain practitioner with over 17 years of experience covering shipping, 3PL and in-house supply chain management.

Rich experience in driving various projects and innovative solutions to improve supply chain performance, including supplier OTIF improvement, end to end cost optimization, and warehouse consolidation.

Lean Six Sigma Black Belt and APICS CPIM certified.

Ex-Walgreens, Kingfisher, Medicom & Maersk/Damco, with various supply chain management positions across industries.



**Clemence Fauvel**

**Senior Consultant**

Clemence is a Senior Consultant at Weave with extensive experience in supply chain and operations management

APICS CSCP and CPIM certified, over 6 years experience in Sales & Operations Planning, procurement, and implementation management

Ex-EY and Airbus with experience in MNC supply chain improvement projects across industries

# MODULE SYLLABUSES

## Supply Chain Certifications - APICS

### Certified Supply Chain Professional (CSCP)

#### FUNDAMENTALS OF SUPPLY CHAIN MANAGEMENT

1. Supply chain management concepts
2. Supply chain alignment with business strategy
3. Supply chain design and improvement considerations
4. Inventory management
5. Logistics fundamentals
6. Market segmentation
7. Demand planning
8. Customer relationship management concepts
9. Supply management concepts

#### SUPPLY CHAIN STRATEGY, DESIGN, AND COMPLIANCE

1. Sustainability
2. Risk management
3. Globalization
4. Logistics
5. Managing the supply chain
6. Technology
7. Influencing and prioritizing demand
8. Customer relationship management
9. Supplier relationship management
10. Inventory planning and control

#### IMPLEMENTATION AND OPERATIONS

1. Supply chain dynamics
2. Managing supply from internal sources
3. Managing supply from external sources
4. Implementation of demand plans
5. Continuous improvement

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**HK: 6 DAYS | USD 3650(or 1600\*)/Person**

**VN: 6 DAYS | USD 3600(or 900\*)/Person**

\* For attending instructor-led workshop only

### Certified in Production & Inventory Management Part 1 (CPIM 1)

#### BASICS OF SUPPLY CHAIN MANAGEMENT

1. Beer game
2. Introduction to supply chain management

#### DEMAND AND PRODUCTION MANAGEMENT

1. Demand management
2. Master planning
3. Material requirements planning
4. Capacity management
5. Execution and control

#### SUPPLY MANAGEMENT

1. Purchasing
2. Inventory management

#### PHYSICAL DISTRIBUTION

#### CONTINUOUS IMPROVEMENT

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**HK: 4 DAYS | USD 2250(or 1000\*)/Person**

**VN: 4 DAYS | USD 1850(or 600\*)/Person**

\* For attending instructor-led workshop only

### Certified in Production & Inventory Management Part 2 (CPIM 2)

#### STRATEGIC MANAGEMENT OF RESOURCES

1. Develop a business strategy with reference to internal and external environment
2. Business planning and alignment with finance and operations

#### MASTER PLANNING OF RESOURCES

1. Demand management
2. S&OP
3. Master scheduling
4. Distribution planning

#### DETAILED SCHEDULING AND PLANNING

1. Inventory management
2. Material requirements planning
3. Detailed capacity planning
4. Managing projects
5. Planning, procurement, and external sources of supply

#### EXECUTION AND CONTROL OF OPERATIONS

1. Execution of operations
2. Scheduling and authorization
3. Quality, communication, and continuous improvement
4. Design concepts and trade-offs

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**HK: 6 DAYS | USD 2745(or 1300\*)/Person**

**VN: 6 DAYS | USD 2250(or 900\*)/Person**

\* For attending instructor-led workshop only

# MODULE SYLLABUSES

## Supply Chain Applications

### Demand Management

#### FORECASTING FUNDAMENTALS

1. Fundamentals of forecasting
2. Deep dive on different forecasting methods
3. How to select the appropriate method
4. Measure forecasting performance

#### CREATING CONSENSUS DEMAND PLANS

1. Establish demand forecasts
2. Integrate forward looking inputs from commercial
3. Reach consensus between commercial and operations

#### MANAGING DEMAND PLANS

1. Turn consensus plans to commitments to execute
2. Influencing demand to fulfil the consensus plan
3. Optimizing results when demand exceeds supply

2 DAYS | USD 350/Person

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### Supply Management

#### PROCUREMENT – ESTABLISHING SUPPLY

1. Strategic planning
2. Fundamentals of supplier evaluation
3. Supplier funnel
4. Defining engagement level

#### PLANNING REPLENISHMENT

1. Intake strategy
2. Fundamentals of replenishment
3. Reorder point replenishment model
4. Managing challenging scenarios
5. Measuring replenishment performance

#### EXECUTING SUPPLY PLANS

1. Order management
2. Supplier performance management
3. Transportation management

2 DAYS | USD 350/Person

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### Production Management

#### MRP BASED MANUFACTURING

##### A) Capacity Planning

1. Capacity and load
2. Master Production Scheduling (MPS)
3. Rough Cut Capacity Planning (RCCP)
4. Production buckets

##### B) Scheduling and control

1. Key factors impacting scheduling
2. How to execute
3. Exception order management

#### LEAN MANUFACTURING

##### A) Value Stream Mapping (VSM)

##### B) 5S Principles

##### C) Flexibility

1. Single Minute Exchange of Dies (SMED)
2. Job rotation & cross training

##### D) Perfection

1. Poka-yoke
2. Total Productive Maintenance (TPM)
3. Kaizen

##### E) Production levelling

1. Takt time vs cycle time
2. Pull system
3. Mixed-model scheduling

2 DAYS | USD 350/Person

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### Collaboration Along Supply Chain

#### BEER GAME & BULLWHIP EFFECT

#### INTERNAL COLLABORATION – S&OP

1. Fundamentals of S&OP
2. Best practices

#### S&OP SIMULATION GAME

#### EXTERNAL COLLABORATION – INVENTORY SOLUTIONS

1. Raw material prepositioning
2. Postponement
3. Vendor managed inventory

#### ROUTE TO MARKET COLLABORATION

1. Direct to store
2. Milk-run consolidation at origin

2 DAYS | USD 350/Person

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# MODULE SYLLABUSES

## Daily Fundamentals

### Problem Solving + Data Analytics

#### DEFINING THE PROBLEM STATEMENT

1. Problem statement basics
2. Operation health check
3. KPI reporting best practices

#### ANALYZING TO IDENTIFY ROOT CAUSES

1. Structuring problem into issue tree
2. Fundamentals of data analytics
3. Identifying root causes

#### DEVELOPING POTENTIAL SOLUTIONS

1. Developing potential solutions tree
2. Validating and quantifying the impact

#### PRIORITIZING SOLUTIONS FOR IMPLEMENTATION

1. Pros and Cons analysis
2. 2x2 matrix
3. Decision matrix analysis

#### PROBLEM SOLVING EXERCISE - GROUP PRESENTATION

2 DAYS | USD 350/Person

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### Effective Communication

#### FUNDAMENTALS OF COMMUNICATION

##### A) What is communication?

##### B) The process and components of communication

1. Encoding – transforming message into communicable form
2. Channel – verbal or written?
3. Decoding – interpreting into own message
4. Receiver – understanding your audience
5. Feedback – minding the verbal and nonverbal reactions
6. Context – beware of the environment and assumptions

#### DEEP DIVE ON COMMUNICATION SKILLS

1. Listening skills – receiving information without distortion
2. Nonverbal communication – minding the body language
3. Paraverbal communication – how we say the words
4. Verbal communication – what words we choose
5. Written – email and PowerPoint

#### HOW TO TELL A COMPELLING STORY

1. SCR framework
2. Pyramid structure

2 DAYS | USD 350/Person

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### Project Management

#### FUNDAMENTALS OF PROJECT MANAGEMENT

##### A) What is project management and why is it important?

##### B) How to establish a project management plan

1. Why – rationale of the project
2. What – scope & success criteria
3. Who – team & stakeholders
4. When – project schedule
5. How – implementation approach
6. How much – cost & budget

##### C) Stages involved in a project management cycle

1. Initiating stage
2. Planning stage
3. Scheduling stage
4. Controlling stage
5. Closing stage

#### DEEP DIVE ON PROJECT MANAGEMENT

1. Integration management
2. Scope management
3. Time management
4. Cost management
5. Quality management
6. Team management
7. Communication Management
8. Risk management
9. Change management
10. Document management

2 DAYS | USD 350/Person

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### Management Essentials

#### TRANSITION TO A MANAGER

1. Mindset transition
2. Why, How, and What
3. Team evolution
4. Know yourself & team

#### DELEGATE TO MAXIMIZE TEAM POTENTIAL

##### A) The basics of delegation

##### B) IDEALS model

1. Introduce the task
2. Demonstrate clearly what needs to be done
3. Ensure understanding and commitment
4. Allocate authority, information, and resources
5. Let go
6. Support and monitor

#### COACH THE TEAM FOR PERFORMANCE

##### A) The GROW coaching model

1. Goal – what do you want?
2. Reality – where are you now?
3. Options – what could you do?
4. Will – what will you do?

##### B) Best practices and toolkit

#### MANAGE PERFORMANCE OF THE TEAM

1. Plan performance objectives
2. Execute duties
3. Review performance
4. Incentivize performance

2 DAYS | USD 350/Person

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