



## Introduction to Outsourced Planning

**Weave Services**  
**Supply chain planning experts**

# Collaboration with Brands/Retailers to manage sufficient level of inventory and allowing Brands/Retailers to focus on core business functions

## Managing Inventory for companies

- Retailer/Brand provides certain product information (e.g. Inventory/Sales) to a supplier (vendor) or partner
- Partner/Supplier takes responsibility for maintaining an agreed inventory of product, usually at the buyer's location (e.g store or distribution centre)
- **A third-party logistics provider can also be involved to assume responsibility of inventory service level** by adjusting demand and supply gaps



# Across retailer, manufacturers and brands, different motivations to adopt outsourced planning, in addition, based on maturity, operating modes differs

Raw material planning ➤ Production planning ➤ Intake planning ➤ Demand planning ➤ Store allocation

## Factory to DC to Store



- Supplier/3PL coordinates between Factory, Retailer, Transportation, Warehouse and Stores
- Performance based on agreed KPIs at DC and Stores

## DC



- Supplier/3PL coordinates between Factory, Transportation and Warehouse
- Performance based on agreed KPIs at for DC

## Store



- Supplier/3PL coordinates between Warehouse, Retailers and Stores
- Performance based on agreed KPIs at for Store

# Outsourced planning has shown to improve business performance for retailers and manufacturers

## Manufacturers

Smoothened Production at Factories

Reduced Over Inventory of Raw Material

Improved Fulfilment by Factories to Retailers

## Retailers

Reduced Lead-Time from Order to Delivery

Brings Analytical Focus for Retailers

Increase Sales with Reduced Inventory

## Previously Achieved Business Performance Improvements

Client A



23% - In-stock Rate at Peak Period



19% - Reduction in SKU

Client B



2.4% Sell Through



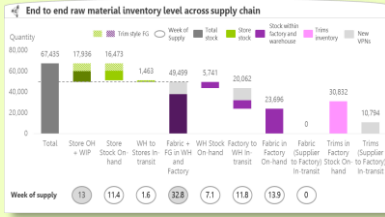
0.3% Net Store Inventory

# Weave provides end-to-end solutions to support retail, sourcing offices and factories to run daily planning and replenishment operations

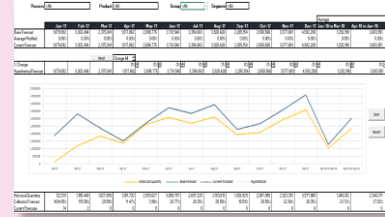
## Weave end-to-end Managed Inventory Solutions



- ❑ **Raw material commitment plan** based on demand driven MRP logic
- ❑ Raw material inventory and **commitment tracking** for visibility
- ❑ **Fast response** and leadtime reduction support



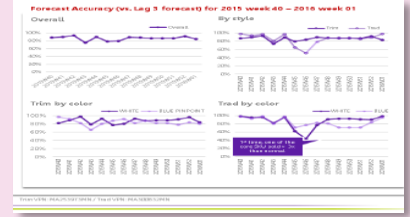
- ❑ **Capacity planning** with factory
- ❑ **Order allocation** based on factory prioritization and constraints
- ❑ **Capacity booking** and S&OP



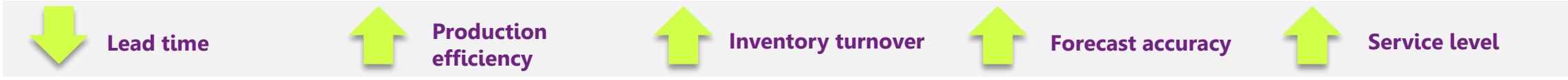
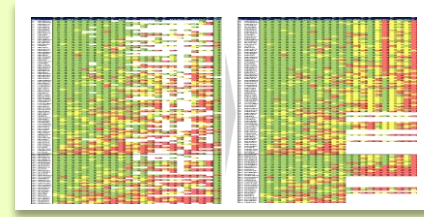
- ❑ Just-in-time **DC orders**
- ❑ **Dynamic safety stock** setting for inventory control
- ❑ **Advanced algorithm** catering for intermittent, slow moving items
- ❑ **Inventory health check** and rebalance



- ❑ **Shadow forecast** to reconcile gaps with client
- ❑ **Bottom up forecast model** with historical sales correction



- ❑ **Weekly store replenishment orders**
- ❑ **Granular service level differentiation** i.e. by product and store
- ❑ **Interactive supply chain dashboards** to support decision making





Consulting-Outsourcing-Capability Building

## Supply Chain Experts



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Kowloon



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